

# Commodity Procurement Planning

Supplier globalization and supply chain impacting events such as tariffs and COVID are placing increased pressures on Finance and Procurement to better plan and govern Commodity Procurement. Companies must take full view of their Commodity purchases and forecasts across all suppliers, in order to efficiently run operations in times of crisis and ensure company profitability. Companies will need to identify Commodity purchases across business lines and geographies to identify opportunities for increased savings.

Leveraging Anaplan's Connected Planning environment enables Finance and Procurement teams to centrally manage commodities and suppliers with a focus on driving savings insights for global operations.



## There's a better way to plan

Leverage the combined power of technology and people to align global stakeholders by providing a centralized view of goods and services spend in one connected cloud based Platform. Use the Commodity Procurement Planning capability in Anaplan, to track purchases by material, product, supplier and category, with a focus on optimizing vendor allocations and spend across the company.

**It's Dynamic** – Plan and allocate resources rapidly as situations evolve

**It's Collaborative** – Involve all the right people in decisions – even your customers

**It's Intelligent** – Leverage internal and external data to unlock predictive insights

## Key benefits

- Import demand data from multiple sources (ERP and spreadsheet) to create a unified Procurement Plan across the company, regardless of Supplier or Geography
- Categorize Supplier materials and spend into logical groupings that allow Stakeholders in to understand how Opex and Capex is being spent
- Provide Benchmarks for FX and Currency inflation to better plan and predict P&L impacts
- View and manage vendor allocations to prioritize awarding business based on contractual commitments, supplier performance and service levels

## CUSTOMER STORY Fast-Moving Consumer Goods (FMCG)



The company is responsible for sourcing and optimizing the purchase of goods and services necessary to company's operations all around the world. With Anaplan, the company is able to connect data, people, and plans across 80 countries. Anaplan is the single source of truth for the procurement community in order to leverage the value of the procurement data.

## CHALLENGES

Hundreds of disconnected spreadsheets  
No insights into the spend and analysis  
A lot of manual work to combine the data from different sources

## RESULTS

Improved visibility into spend on different dimensions  
Limited manual work to integrate the information from different source files  
Simplified and optimized processes for key stakeholders

**“Anaplan manages over a billion euros of commodity spend across 10,000 of materials sourced from almost 400 suppliers across 80 countries.”**

Procurement Director



Sonum focuses on all aspects of Connected Planning for Finance, Sales, Supply Chain, Workforce plus Sourcing & Procurement. With over 20 years of industry experience, and as the first Anaplan implementation partner in Europe, we're committed to our Customer's success. With our pragmatic company culture and eagerness to over-perform, we make it easy for our clients to start with Anaplan and grow quickly into a comprehensive connected planning strategy.



## Key features

### Cloud based Procurement Planning

- Track commodity purchasing activity across Departments, Geographies, Categories and suppliers
- Align purchase and spend forecasts to Financial Plans
- Conduct real-time, scenario-based business and resource reviews
- Pinpoint opportunities for savings through volume pooling, supplier consolidation or other goals

### Supplier Allocation

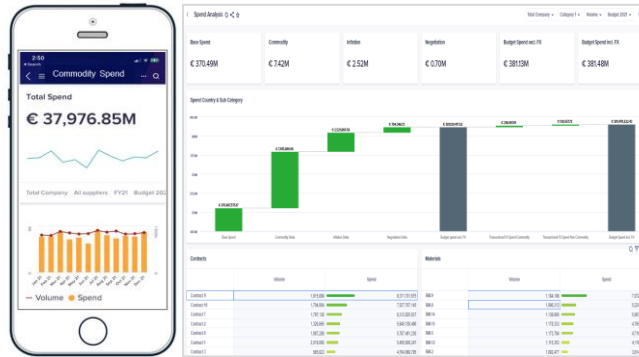
Procurement can optimize vendor allocations based on price, capacity, lead times and quality factors to better prioritize which suppliers receive strategic business

### Spend Tracking

Management can review spend for their products or department and compare this to other company wide vendor utilization

### Suppliers Performance

- Review supplier performance for on time delivery (OTD) and other common service level agreements (SLAs)
- Identify discrepancies in purchases to contracted values (purchase price variance)
- Evaluation the impact of potential changes in vendor allocations or prices for negotiation planning



### Plan Forecasts

Executive leadership can now predict material allocations and spend across products to help track plan vs. actual to Opex and Capex

### Aggregating data sources

- Supplier pricing data can be managed in Anaplan or imported from any number of external execution systems (ERP, PSP, etc) to help align current and future financial planning.
- With a tops-down and bottoms-up view of commodity purchasing activity, global business units can collaborate with other stakeholders to better identify savings opportunities across the company

## Key features of the Anaplan platform

### Planning at scale

Enterprise-grade scale with a cloud native platform and patented in-memory Hyperblock™ engine

### Voice to your data

One location for all your planning data that is trusted, connected, and current

### Power decision making

Unmatched flexibility to model any scenario for the organization and by the organization

### Ease of use

Engaging, collaborative, and actionable user experience

### Safeguarding your present and future

Robust protection through user access controls, identity management, and data encryption

### Superior visibility

Embedded intelligence and optimization to drive insights that matter

## About Anaplan

Anaplan (NYSE: PLAN) is pioneering the category of Connected Planning. Our platform, powered by our proprietary Hyperblock™ technology, purpose-built for Connected Planning, enables dynamic, collaborative, and intelligent planning. Large global enterprises use our solution to connect people, data, and plans to enable real-time planning and decision-making in rapidly changing business environments to give our customers a competitive advantage. Based in San Francisco, we have over 20 offices globally, 175 partners, and more than 1,400 customers worldwide.

To learn more, visit [anaplan.com](https://anaplan.com).